

**PHILIPPINE LONG DISTANCE TELEPHONE COMPANY
MAKATI AVENUE
P.O. BOX 2148
MAKATI CITY, PHILIPPINES**

February 7, 2012

To the Common Capital Stockholders of
PHILIPPINE LONG DISTANCE TELEPHONE COMPANY

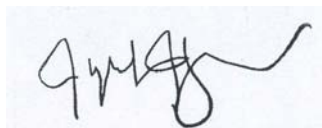
The formal notice and information statement describing the matters to be acted upon at the Special Meeting of Stockholders of Philippine Long Distance Telephone Company to be held on March 22, 2012 (effectively March 21, 2012 in North America) is enclosed herewith, and a proxy for your use in voting your stock at said meeting is also enclosed.

Due to the fact that the Special Meeting of Stockholders must be held in the Philippines, it is impossible for many of our stockholders to attend the meeting in person. However, as we have pointed out in the past, most of our stockholders have shown a strong interest in the affairs of the Company and have expressed their interest by having their shares voted by proxy. Even though your ownership may be small and it may be impossible for you to attend the meeting, we would appreciate receiving your proxy. In this connection, will you please sign and return the enclosed proxy promptly so that your vote may be recorded and counted at the forthcoming Special Meeting of Stockholders.

Due to the significant time difference between North America and the Philippines, in order to be counted at the Special Meeting, proxies must be received prior to 12:00 p.m., New York City time, on March 14, 2012, by JPMorgan Chase Bank, the Company's ADR Depository, at P.O. Box 64506, St. Paul, MN 55164-0506.

Very truly yours,

PHILIPPINE LONG DISTANCE TELEPHONE COMPANY

A handwritten signature in black ink, appearing to read 'Napoleon L. Nazareno', is written over a light blue rectangular background.

NAPOLEON L. NAZARENO
President and Chief Executive Officer