



April 14, 2020

Philippine Stock Exchange  
6/F Philippine Stock Exchange Tower  
28<sup>th</sup> Street corner 5<sup>th</sup> Avenue  
Bonifacio Global City, Taguig City

Attention: Ms. Janet A. Encarnacion  
Head-Disclosure Department

Gentlemen:

In compliance with the requirement as set forth in Section 17.12 of the Philippine Stock Exchange Revised Disclosure Rules, we submit herewith the list of the top 100 stockholders of PLDT Inc. together with the PCD Beneficial Ownership Report as of March 31, 2020.

Very truly yours,

**PLDT Inc.**

A handwritten signature in black ink, appearing to read 'L. Rausa-Chan', is written over the printed name.

**MA. LOURDES C. RAUSA-CHAN**  
Corporate Secretary

**PLDT Inc.**  
**PRINCIPAL STOCKHOLDERS AS OF MARCH 31, 2020**  
**(Common Capital Stock)**

	<b>No. of Shares Held (Of Record)</b>		<b>Amount of Holding (at par)</b>	<b>App. % to Total Outstanding Common Stock</b>
1. PCD Nominee Corporation	45,170,575 ) P		225,852,875	
	33,717,749 )		168,588,745	36.51%
2. Phil. Telecommunications Investment Corp.	26,034,263		130,171,315	12.05%
3. NTT DOCOMO, INC.	22,796,902		113,984,510	10.55%
4. Metro Pacific Resources, Inc.	21,556,676		107,783,380	9.98%
5. JG Summit Holdings, Inc.	17,208,753		86,043,765	7.96%
6. J. P. Morgan Hongkong Nominees Limited	15,801,619		79,008,095	7.31%
7. NTT Communications Corporation	12,633,487		63,167,435	5.85%
8. Social Security System	9,613,281		48,066,405	4.45%
9. Pan-Malayan Management & Inv Corp.	781,124		3,905,620	0.36%
10. Manuel V. Pangilinan	265,611		1,328,055	0.12%
11. Malayan Insurance Co., Inc.	288,000		1,440,000	0.13%
12. James L. Go	135,914		679,570	0.06%
13. Alfonso T. Yuchengco	118,458		592,290	0.05%
14. Albert F. &/or Margaret Gretchen V. Del Rosario	106,780		533,900	0.05%
15. Edward A. Tortorici &/or Anita R. Tortorici	96,874		484,370	0.04%
16. Express Holdings, Inc.	86,723		433,615	0.04%
17. Enrique T. Yuchengco, Inc.	59,868		299,340	0.03%
18. Mechatrends Contractors Corporation	50,000		250,000	0.02%
19. JDC Investment Realty Enterprises, Inc.	47,708		238,540	0.02%
20. Hare & Company	34,511		172,555	0.02%
21. George R. Verstraete	29,744		148,720	0.01%
22. Traders Royal Bank	29,682		148,410	0.01%
23. Wong Kin Man	23,988		119,940	0.01%
24. Hydee Management & Resource Corp.	21,957		109,785	0.01%
25. Makati Supermarket Corp.	20,810		104,050	0.01%
26. George Litton, Jr.	19,182		95,910	0.01%
27. Hospital de San Juan de Dios, Inc.	17,932		89,660	0.01%
28. Ma. Lourdes Tuason	17,426		87,130	0.01%
29. Ma. Violetta O. Reyes	15,136		75,680	0.01%
30. Maria Del Carmen Vega	15,135		75,675	0.01%
31. ABV Inc.	15,000		75,000	0.01%
32. Neil A. Cola Cust Veronica A. Cola UGMA	14,786		73,930	0.01%
33. Macrina Leyson	14,758		73,790	0.01%
34. Ma. Angela Barreto	14,454		72,270	0.01%
35. Philippine Remnants Co., Inc.	14,400		72,000	0.01%
36. Elizabeth Gokongwei	13,050		65,250	0.01%
37. Ray C. Espinosa	13,043		65,215	0.01%
38. Cesar C. Zalamea	12,680		63,400	0.01%
39. Amina Inc.	11,905		59,525	0.01%
40. Metropolitan Bank and Trust Co-Trust Banking Group as custodian on behalf of Exchange Bondholders in respect of US\$200,000,000 Exchange Bonds due 2006	11,653		58,265	0.01%

	<b>No. of Shares Held (Of Record)</b>	<b>Amount of Holding (at par)</b>	<b>App. % to Total Outstanding Common Stock</b>
41. Claro Carmelo P. Ramirez	11,500	57,500	0.01%
42. Osong Devt. Ent. Inc.	11,400	57,000	0.01%
43. Anabelle L. Chua	11,258	56,290	0.01%
44. Ho Allan Kon-Him	10,278	51,390	0.00%
45. Antonino T. Aquino &/or Evelina Aquino	10,124	50,620	0.00%
46. Wilmington Trust Company	10,110	50,550	0.00%
47. Shining Investment	9,844	49,220	0.00%
48. Eddie Hao or Nida L. Hao	9,800	49,000	0.00%
J. L. Holding Corp.	9,800	49,000	0.00%
49. Smith Kline & French Overseas Co.	9,728	48,640	0.00%
50. Carmel of the D I Jesus of Prague Inc.	9,620	48,100	0.00%
51. Alice Chen	9,570	47,850	0.00%
52. Manila Memorial Park Cemetery Inc.	9,241	46,205	0.00%
53. Wesley F. Cola	8,812	44,060	0.00%
54. Ma. Luz Natividad Lim	8,615	43,075	0.00%
55. Richard J. O'Brien & E. O'Brien JT	8,520	42,600	0.00%
56. Y Realty Corporation	8,433	42,165	0.00%
57. Karl A. Spahlinger	8,406	42,030	0.00%
58. Patrice Tarsey	8,316	41,580	0.00%
59. Community Formation	8,067	40,335	0.00%
60. Vicente Limquenco	8,062	40,310	0.00%
61. Roberta M. Faustino	8,000	40,000	0.00%
62. Katrina K. Limcaoco	7,912	39,560	0.00%
63. Betty Chen	7,748	38,740	0.00%
64. Mabuhay Vinyl Corp. Empl. Ret. Plan	7,598	37,990	0.00%
65. San Carlos Seminary	7,140	35,700	0.00%
66. TST Realty Inv. Corp.	7,074	35,370	0.00%
67. Alicia A. Avena	7,018	35,090	0.00%
68. Andres Romero	7,005	35,025	0.00%
69. Trinity College of QC	6,936	34,680	0.00%
70. Ronald H. Markarian	6,572	32,860	0.00%
71. Milton Mardirosian & Nancy & Anahid Mardirosian JT	6,568	32,840	0.00%
72. A T Yuchengco Inc.	6,528	32,640	0.00%
73. Rev. Fr. Ciceron Tumbocon	6,518	32,590	0.00%
74. Alfonso S. Teh	6,500	32,500	0.00%
75. Frank Pao	6,446	32,230	0.00%
76. Siliman University	6,438	32,190	0.00%
77. Napoleon L. Nazareno	6,427	32,135	0.00%
78. Ma. Lourdes Valderrama	6,406	32,030	0.00%
79. RP Land Dev. Corp.	6,402	32,010	0.00%
80. Arthur Douglas Joseph Urquiola	6,374	31,870	0.00%
81. Samson Investment Corp.	6,182	30,910	0.00%
82. SMC/San Miguel Corp.	6,148	30,740	0.00%
83. Phil. Development Alternative Foundation	5,982	29,910	0.00%
84. Mico Equities, Inc.	5,900	29,500	0.00%
85. Manila Electric Company	5,865	29,325	0.00%
86. Phil. Overseas Telecommunications	5,764	28,820	0.00%
87. Ricardo C. Rodriguez	5,712	28,560	0.00%
88. Society of the Divine Word	5,540	27,700	0.00%

	<b>No. of Shares Held (Of Record)</b>	<b>Amount of Holding (at par)</b>	<b>App. % to Total Outstanding Common Stock</b>
89. Go Hoc & Sons Inc.	5,456	27,280	0.00%
90. Petrona Bucad	5,418	27,090	0.00%
91. San Carlos Seminary Meersschaert Foundation	5,402	27,010	0.00%
92. Jesus C. Pasicolan	5,400	27,000	0.00%
93. George N. Lim	5,256	26,280	0.00%
94. CBNA MLA OBO AC 6011800001	5,218	26,090	0.00%
95. Fe M. Vidar	5,170	25,850	0.00%
96. Leslie Anne T. Cruz	5,120	25,600	0.00%
Camille Cruz Reyes	5,120	25,600	0.00%
97. Joseph Viglione	5,118	25,590	0.00%
98. Merrill Lynch Pierce Fenner & Smith Inc.	5,100	25,500	0.00%
99. Quanyong Zhao	5,050	25,250	0.00%
100. Republic Planters Bank	4,904	24,520	0.00%
	<u>207,403,536</u>	P <u>1,037,017,680</u>	

CERTIFIED CORRECT:



**MA. LOURDES C. RAUSA-CHAN**  
Corporate Secretary

NOTE: The total outstanding shares reported by our transfer agent, BDO Unibank, Inc., as of March 31, 2020 is 216,055,775.

**OUTSTANDING BALANCES FOR A SPECIFIC COMPANY**

Company Code - TEL000000000 - PLDT INC.

Business Date: March 31, 2020

<b>BP NAME</b>	<b>HOLDING</b>
UPCC SECURITIES CORP.	18,600
A & A SECURITIES, INC.	69,855
ABACUS SECURITIES CORPORATION	70,466
PHILSTOCKS FINANCIAL INC	118,602
A. T. DE CASTRO SECURITIES CORP.	35,603
ALPHA SECURITIES CORP.	5,362
BA SECURITIES, INC.	25,038
AP SECURITIES INCORPORATED	124,697
ANSALDO, GODINEZ & CO., INC.	39,004
AB CAPITAL SECURITIES, INC.	148,052
SARANGANI SECURITIES, INC.	4,065
SB EQUITIES, INC.	434,673
ASIA PACIFIC CAPITAL EQUITIES & SECURITIES CORP.	1,124
ASIASEC EQUITIES, INC.	65,801
ASTRA SECURITIES CORPORATION	19,107
CHINA BANK SECURITIES CORPORATION	64,251
MACQUARIE CAPITAL SECURITIES (PHILIPPINES), INC.	1,461
BELSON SECURITIES, INC.	49,664
BENJAMIN CO CA & CO., INC.	1,062
B. H. CHUA SECURITIES CORPORATION	4,494
JAKA SECURITIES CORP.	17,748
BPI SECURITIES CORPORATION	889,159
CAMPOS, LANUZA & COMPANY, INC.	30,645
SINCERE SECURITIES CORPORATION	730
BDO NOMURA SECURITIES INC	114,655
CTS GLOBAL EQUITY GROUP, INC.	20,406
TRITON SECURITIES CORP.	57,078
IGC SECURITIES INC.	6,335
CUALOPING SECURITIES CORPORATION	8,950
DBP-DAIWA CAPITAL MARKETS PHILPPINES, INC.	1,835
DAVID GO SECURITIES CORP.	58,009
DIVERSIFIED SECURITIES, INC.	17,309
E. CHUA CHIACO SECURITIES, INC.	56,770
EQUITABLE SECURIITES (PHILS.) INC.	44
EAST WEST CAPITAL CORPORATION	2,545
EASTERN SECURITIES DEVELOPMENT CORPORATION	80,501
EQUITIWORLD SECURITIES, INC.	11,297
EVERGREEN STOCK BROKERAGE & SEC., INC.	55,141
FIRST ORIENT SECURITIES, INC.	20,035
FIRST INTEGRATED CAPITAL SECURITIES, INC.	17,918
F. YAP SECURITIES, INC.	33,091

AURORA SECURITIES, INC.	13,168
GLOBALINKS SECURITIES & STOCKS, INC.	46,795
JSG SECURITIES, INC.	18,175
GOLDSTAR SECURITIES, INC.	21,621
GUILD SECURITIES, INC.	66,669
HDI SECURITIES, INC.	23,928
H. E. BENNETT SECURITIES, INC.	8,355
HK SECURITIES, INC.	12
I. ACKERMAN & CO., INC.	4,773
I. B. GIMENEZ SECURITIES, INC.	15,938
INVESTORS SECURITIES, INC,	49,903
IMPERIAL,DE GUZMAN,ABALOS & CO.,INC.	72,964
INTRA-INVEST SECURITIES, INC.	4,043
J.M. BARCELON & CO., INC.	18,005
VALUE QUEST SECURITIES CORPORATION	44,905
STRATEGIC EQUITIES CORP.	30,567
LARRGO SECURITIES CO., INC.	2,994
LIPPO SECURITIES, INC.	8
LITONJUA SECURITIES, INC.	6,519
LOPEZ, LOCSIN, LEDESMA & CO., INC.	2,943
LUCKY SECURITIES, INC.	23,741
LUYS SECURITIES COMPANY, INC.	15,680
MANDARIN SECURITIES CORPORATION	40,890
MARINO OLONDRIZ Y CIA	20
COL Financial Group, Inc.	2,065,383
DA MARKET SECURITIES, INC.	11,444
MERCANTILE SECURITIES CORP.	41,271
MERIDIAN SECURITIES, INC.	20,196
MDR SECURITIES, INC.	56,859
DEUTSCHE REGIS PARTNERS, INC.	90,633
MOUNT PEAK SECURITIES, INC.	856
NEW WORLD SECURITIES CO., INC.	499
OPTIMUM SECURITIES CORPORATION	41,689
RCBC SECURITIES, INC.	847,473
PAN ASIA SECURITIES CORP.	10,704
PAPA SECURITIES CORPORATION	123,153
MAYBANK ATR KIM ENG SECURITIES, INC.	264,291
PLATINUM SECURITIES, INC.	4,060
PNB SECURITIES, INC.	513,740
PREMIUM SECURITIES, INC.	17,987
PRYCE SECURITIES, INC.	3
SALISBURY BKT SECURITIES CORPORATION	1,030
QUALITY INVESTMENTS & SECURITIES CORPORATION	36,930
R & L INVESTMENTS, INC.	32
ALAKOR SECURITIES CORPORATION	4,255
R. COYIUTO SECURITIES, INC.	107,422
REGINA CAPITAL DEVELOPMENT CORPORATION	49,982

R. NUBLA SECURITIES, INC.	160,930
AAA SOUTHEAST EQUITIES, INCORPORATED	1,063
R. S. LIM & CO., INC.	50,624
RTG & COMPANY, INC.	13,532
S.J. ROXAS & CO., INC.	20,882
SECURITIES SPECIALISTS, INC.	135,403
FIDELITY SECURITIES, INC.	1,155
SUMMIT SECURITIES, INC.	46,687
STANDARD SECURITIES CORPORATION	27,020
SUPREME STOCKBROKERS, INC	9,000
TANSENGCO & CO., INC.	12,144
THE FIRST RESOURCES MANAGEMENT & SECURITIES CORP.	37,511
TOWER SECURITIES, INC.	266,053
TRANS-ASIA SECURITIES, INC.	50
APEX PHILIPPINES EQUITIES CORPORATION	689
TRENDLINE SECURITIES CORPORATION	15
TRI-STATE SECURITIES, INC.	11,205
UCPB SECURITIES, INC.	117,960
UOB KAY HIAN SECURITIES (PHILS.), INC.	600
E.SECURITIES, INC.	111
VENTURE SECURITIES, INC.	14,395
VICAL SECURITIES & STOCK BROKERAGE, INC.	115
FIRST METRO SECURITIES BROKERAGE CORP.	1,240,195
WEALTH SECURITIES, INC.	822,775
WESTLINK GLOBAL EQUITIES, INC.	2,789
BERNAD SECURITIES, INC.	1,970
WONG SECURITIES CORPORATION	130
YAO & ZIALCITA, INC.	171,403
PHIL-PROGRESS SECURITIES CORPORATION	800
YU & COMPANY, INC.	43,591
BDO SECURITIES CORPORATION	601,203
EAGLE EQUITIES, INC.	22,466
GOLDEN TOWER SECURITIES & HOLDINGS, INC.	6,437
SOLAR SECURITIES, INC.	65,700
G.D. TAN & COMPANY, INC.	8,402
CLSA PHILIPPINES, INC.	7,654,680
PHILIPPINE EQUITY PARTNERS, INC.	700,445
UNICAPITAL SECURITIES INC.	106,876
SunSecurities, Inc.	31,255
COHERCO SECURITIES, INC.	2,600
ARMSTRONG SECURITIES, INC.	5,198
KING'S POWER SECURITIES, INC.	12,380
TIMSON SECURITIES, INC.	6,478
STAR ALLIANCE SECURITIES CORP.	25,255
CITIBANK N.A.	8,874,642
DEUTSCHE BANK MANILA-CLIENTS A/C	147,806
UNITED COCONUT PLANTERS BANK-TRUST BANKING	67,281

BANCO DE ORO - TRUST BANKING GROUP	1,396,656
BANK OF COMMERCE - TRUST SERVICES GROUP	14,360
CHINA BANKING CORPORATION - TRUST GROUP	41,940
PNB TRUST BANKING GROUP	215,157
RCBC TRUST & INVESTMENT DIVISION	499,510
RCBC TRUST & INVESTMENT DIVISION - VARIOUS TAXABLE ACCTS	29,288
DEUTSCHE BANK MANILA-CLIENTS A/C	12,294,006
STANDARD CHARTERED BANK	6,410,954
THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	17,538,835
UNITED COCONUT PLANTERS LIFE ASSURANCE CORPORATION	47,000
ASIA UNITED BANK - TRUST & INVESTMENT GROUP	34,340
MBTC - TRUST BANKING GROUP	1,119,607
SOCIAL SECURITY SYSTEM	1,544,253
GOVERNMENT SERVICE INSURANCE SYSTEM	4,346,328
AB CAPITAL & INVESTMENT CORP. - TRUST & INVESTMENT DIV.	23,166
COCOPLANS, INC.	500
THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	3,265,089
LAND BANK OF THE PHILIPPINES-TRUST BANKING GROUP	3,815
NATIONAL REINSURANCE CORPORATION OF THE PHILIPPINES	19,520
UCPB GENERAL INSURANCE CO., INC.	21,795
UNITED FUND, INC.	11,000
MAA GENERAL ASSURANCE PHILS., INC.	44,835
SSS PROVIDENT FUND	53,469
VICA SERVICES & MANAGEMENT CORPORATION	50
MAPFRE INSULAR INSURANCE CORPORATION-NON LIFE	18,000
MALAYAN INSURANCE COMPANY, INC.	701,260
TOTAL	78,888,324