



January 2, 2018

Philippine Stock Exchange  
3/F Philippine Stock Exchange Plaza  
Ayala Triangle, Ayala Avenue  
Makati City

Attention: Mr. Jose Valeriano B. Zuño III  
OIC - Head, Disclosure Department

Gentlemen:

In compliance with Section 17.1 (b) of the Securities Regulation Code and SRC Rule 17.1.1.1.3(b).2, we submit herewith a copy of SEC Form 17-C with a copy of press release attached thereto.

This shall also serve as the disclosure letter for the purpose of complying with PSE Revised Disclosure Rules.

Very truly yours,

A large, handwritten signature in black ink, consisting of a large loop at the top and a long, sweeping stroke at the bottom, is written over the typed name and title.  
**FLORENTINO D. MABASA, JR.**  
Assistant Corporate Secretary



January 2, 2018

Securities & Exchange Commission  
Secretariat Building, PICC Complex  
Roxas Boulevard, Pasay City

Attention: Mr. Vicente Graciano P. Felizmenio, Jr.  
Director – Markets and Securities Regulation Dept.

Gentlemen:

In compliance with Section 17.1 (b) of the Securities Regulation Code and SRC Rule 17.1.1.1.3(a), we submit herewith two (2) copies of SEC Form 17-C with a copy of press release attached thereto.

Very truly yours,

**FLORENTINO D. MABASA, JR.**  
Assistant Corporate Secretary

A handwritten signature in blue ink, appearing to read "mab", is written over the typed name and title.



SECURITIES AND EXCHANGE COMMISSION

CURRENT REPORT UNDER SECTION 17  
OF THE SECURITIES REGULATION CODE  
AND SRC RULE 17.1

1. January 2, 2018  
Date of Report (Date of earliest event reported)
2. SEC Identification Number PW-55
3. BIR Tax Identification No. 000-488-793
4. PLDT Inc.  
Exact name of issuer as specified in its charter
5. PHILIPPINES  
Province, country or other jurisdiction  
of Incorporation
6. \_\_\_\_\_ (SEC Use Only)  
Industry Classification Code
7. Ramon Cojuangco Building, Makati Avenue, Makati City  
Address of principal office
- 1200  
Postal Code
8. (632) 816-8405  
Issuer's telephone number, including area code
9. Not Applicable  
Former name or former address, if changed since last report
10. Securities registered pursuant to Sections 8 and 12 of the Securities Regulation Code  
and Sections 4 and 8 of the Revised Securities Act

Title of Each Class

Number of Shares of Common Stock  
Outstanding and Amount of Debt Outstanding

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## **PLDT, Smart partner with Huawei to transform wireless services delivery**

**MANILA, Philippines, January 2, 2018** — Leading Philippine telecom and digital services provider PLDT (PSE: TEL) (NYSE: PHI) and its mobile unit Smart Communications announced today a USD28.5 million partnership with global information and communications technology leader Huawei to transform the Group's wireless service delivery platforms.

This project is part of PLDT Group's massive capital expenditure program for the continuing overhaul of its fixed and wireless networks infrastructure and its information technology systems which is expected to exceed P50 billion in 2018.

"This partnership will enable PLDT Group's wireless services under the brands PLDT, Smart, Sun and TNT to become much more agile, efficient and resilient in developing and delivering a growing array of digital services," said PLDT Chairman and CEO Manuel V. Pangilinan.

"Under the 15-month agreement, Huawei will improve Smart's online charging platforms and electronic loading for prepaid subscribers," added Ray C. Espinosa, PLDT Group Chief Corporate Services Officer.

"This involves consolidating similar applications for different brands under one system and streamlining business processes through a unified platform and simplified processes," he said.

As a result, PLDT, Smart, Sun and TNT will be able to offer more personalized offers and rewards for their customers.

PLDT's wireless services will also be able to offer bundled services more quickly and efficiently. All these will significantly improve Customer Experience.

"Through this partnership, our customers will have quick and ready access to the services that they value and enjoy," said PLDT Group Chief Business Transformation

Officer Victorico P. Vargas. "This is part of our broader effort to overhaul our IT systems so that we can leapfrog our ability to deliver best-in-class wireless services."

"By leveraging deep understanding of PLDT and our worldwide experience, Huawei proposed our industry leading OCS and eLoad Solutions to accelerate PLDT's evolution in the Digital Market through this Transformation Program. Huawei is confident we can successfully deliver this critical program in a timely way together with PLDT," said Mr. Wilson Zang, President of Huawei Revenue Management product line.

Huawei Revenue Management Software Solutions, including OCS and eLoad, enable the services of more than 1.7 billion subscribers at over 190 CSPs, across 107 countries. Huawei is enabling the digital transformation of Communications Service Providers and on the evolution of Revenue Management towards the Monetization Platforms of the future.

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**For further information, please contact:**

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**About PLDT**

PLDT is the leading telecommunications and digital services provider in the Philippines. Through its principal business groups – fixed line, wireless and others – PLDT offers a wide range of telecommunications and digital services across the Philippines' most extensive fiber optic backbone, and fixed line and cellular networks.

PLDT is listed on the Philippine Stock Exchange (PSE:TEL) and its American Depositary Shares are listed on the New York Stock Exchange (NYSE:PHI). PLDT has one of the largest market capitalizations among Philippine-listed companies.

**About Huawei**

Huawei is a leading global information and communications technology (ICT) solutions provider. Driven by commitment to sound operations, on-going innovations, and open collaboration, we have established a competitive ICT portfolio of end-to-end solutions in telecom and enterprise networks, devices, and cloud technology and services. Our ICT solutions, products and services are used in more than 170 countries and regions, serving over one third of the world's population. With 180,000 employees, Huawei is committed to enabling the future information society and building a Better Connected World.