



2020 ANNUAL **STOCKHOLDERS'** MEETING



CONSOLIDATED SERVICE REVENUES

 **P157.7B**

Highest full year revenue
ever posted by PLDT in its
91-year history

Overtaking previous
high set in 2014

CONSOLIDATED SERVICE REVENUES

Data/Broadband services powered growth

 **20%** **P105.2B**

Now **67%** of total revenues

CONSOLIDATED SERVICE REVENUES



Consumer

72.1B



Enterprise

39.2B



Home

37.2B

94% of total revenues
11% higher vs 2019

EBITDA

 **22%** **P83.1B**

Margin: **52%** (up from 45% in 2019)

TELCO CORE INCOME

(excluding Asset Sales and Voyager)

 **13%** **P27.1B**

Higher by **P3.0B** from 2019

DIVIDENDS

(excluding Asset Sales and Voyager)

P75/SHARE

60% PAYOUT

Yield of **7.6%** based on year-end 2019 share price

CAPEX (2019)

P72.9B

CAPEX (2019)

P257.7B

Total CAPEX for last 5 years

FASTEST AND WIDEST NETWORKS

322,400KMS
OF FIBR

The most extensive in the country

94%

3G/LTE COVERAGE

DEBT

US\$3.3B

NET DEBT

Net-debt-to-EBITDA: **2.0x**

9% of gross debt in U. S. dollars

8% of debt unhedged

International credit ratings

remain investment grade

**2020 Q1 CONSOLIDATED
SERVICE REVENUES**

 **P41.5B**

from same quarter in 2019

2020 Q1 CONSOLIDATED SERVICE REVENUES



20%

Consumer

20.2B

year-on-year



3%

Enterprise

10.0B



Home

5%

Q1 2020

2020 Q1 EBITDA

 8% **P21.6B**

vs. Q1 2019

2020 Q1 TELCO CORE INCOME

 **P6.9B**

Still higher than average quarterly
telco core income of **P6.8B in 2019**

LATEST VIEWS FOR 2020

LATEST VIEWS FOR 2020

REVENUES

UPWARD MOMENTUM
TO CONTINUE

2Q20 revenues lower quarter-on-quarter
(low- to mid-single digits) due to ECQ
impact but **still higher year-on-year**

LATEST VIEWS FOR 2020

CAPEX

UP TO P83B

Deferment of **20-25%** to 2021



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