

COMPARATIVE HIGHLIGHTS

	2012 ⁽¹⁾	2013 ⁽¹⁾	2014 ⁽¹⁾	2015 ⁽¹⁾	2016
FINANCIAL INFORMATION (in million pesos, except cash dividends declared per common share)					
Revenues					
Service Revenues	159,619	163,932	164,943	162,930	157,210
Non-Service Revenues	3,295	4,279	5,892	8,173	8,052
	162,914	168,211	170,835	171,103	165,262
Expenses					
Depreciation and Amortization	32,354	30,304	31,379	31,519	34,455
Compensation and Employee Benefits	21,999	21,369	18,749	21,606	19,928
Cost of Sales	8,747	11,806	13,512	16,389	16,753
Repairs and Maintenance	12,604	13,107	14,988	15,035	15,212
Asset Impairment	5,286	5,542	6,046	9,690	11,042
Interconnection Cost	11,105	10,610	10,420	10,317	9,573
Selling and Promotions	9,708	9,776	10,619	9,747	7,687
Professional and Other Contracted Services	6,050	7,173	7,748	8,234	9,474
Rent	5,860	6,041	6,692	6,376	6,912
Others	8,816	9,786	10,304	10,355	9,523
	122,529	125,514	130,457	139,268	140,559
Net Income for the year	36,099	35,453	34,090	22,075	20,162
Continuing operations	35,556	33,384	34,090	22,075	20,162
Discontinued operations	543	2,069	-	-	-
Core Income	36,907	38,717	37,410	35,212	27,857
Continuing operations	36,356	38,816	37,410	35,212	27,857
Discontinued operations	551	(99)	-	-	-
EBITDA	75,269	77,432	76,750	70,218	61,161
Property and Equipment	481,033	581,286	605,598	632,918	665,653
Accumulated Depreciation, Amortization and Impairment	280,955	388,621	413,614	437,136	462,465
Carrying Value	200,078	192,665	191,984	195,782	203,188
Capital Expenditures	36,396	28,838	34,759	43,175	42,825
Short and Long-Term Debts	115,792	104,090	130,123	160,892	185,032
Net Debt	78,057	71,467	102,821	113,008	143,572
Equity Attributable to Equity Holders of PLDT	145,550	137,147	134,364	113,608	108,175
Cash Dividends Declared Per Common Share Out of the Earnings for the Year	172	179	156	122	77
OPERATING INFORMATION					
Number of Cellular Subscribers	69,866,458	70,045,627	69,857,060	64,938,074	59,474,013
Number of Fixed Line Subscribers	2,063,794	2,069,419	2,207,889	2,303,454	2,438,473
Number of Broadband Subscribers	3,262,884	3,433,210	4,091,514	5,188,684	5,009,949
Wireless	2,359,024	2,453,826	2,986,146	3,932,820	3,559,399
Fixed Line	903,860	979,384	1,105,368	1,255,864	1,450,550
Total Number of Subscribers	75,193,136	75,548,256	76,156,463	72,430,212	66,922,435
Number of Stockholders	12,169	12,005	11,880	11,837	11,774
Number of Employees	19,125	17,899	17,496	17,176	18,038
Wireless	8,663	7,745	7,786	7,505	7,343
Fixed Line	10,462	10,154	9,710	9,671	10,695
BPO					

⁽¹⁾ Certain comparable information for 2012 - 2015 were reclassified to conform with the 2016 presentation.