

2020 ANNUAL **STOCKHOLDERS'** MEETING



CONSOLIDATED SERVICE REVENUES



Highest full year revenue ever posted by PLDT in its 91-year history Overtaking previous high set in 2014

CONSOLIDATED SERVICE REVENUES

Data/Broadband services powered growth



Now 67% of total revenues

CONSOLIDATED SERVICE REVENUES



94% of total revenues11% higher vs 2019

EBITDA P 8 3 1 B

Margin: **52%** (up from 45% in 2019)

TELCO CORE INCOME

(excluding Asset Sales and Voyager)



Higher by **P3.0B** from 2019

DIVIDENDS

(excluding Asset Sales and Voyager)

P / SHARE 60% PAYOUT

Yield of 7.6% based on year-end 2019 share price

CAPEX (2019)

P72.9B

CAPEX (2019)

P257.7B

Total CAPEX for last 5 years

FASTEST AND WIDEST NETWORKS

322,400KMS OF FIBR

The most extensive in the country

SHOW THE COVERAGE

US\$3.3B NET DEBT

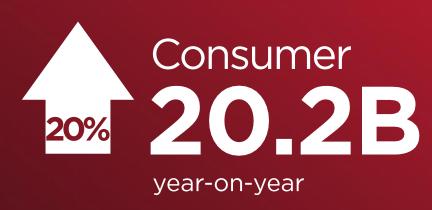
Net-debt-to-EBITDA: 2.0x
9% of gross debt in U. S. dollars
8% of debt unhedged
International credit ratings
remain investment grade

2020 Q1 CONSOLIDATED SERVICE REVENUES

9% P41.5B

from same quarter in 2019

2020 Q1 CONSOLIDATED SERVICE REVENUES







2020 Q1 EBITDA



vs. Q1 2019

2020 Q1 TELCO CORE INCOME



Still higher than average quarterly telco core income of **P6.8B in 2019**

LATEST VIEWS FOR 2020

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REVENUES

UPWARD MOMENTUM
TO CONTINUE

2Q20 revenues lower quarter-on-quarter (low- to mid-single digits) due to ECQ impact but **still higher year-on-year**

LATEST VIEWS FOR 2020

CAPEX

UP TO P83B

Deferment of 20-25% to 2021



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