



LEVEL UP

2019 ANNUAL STOCKHOLDERS' MEETING

SERVICE REVENUES

 **2%**
YEAR ON YEAR

P145.8B

FIRST TIME THAT WE POSTED
OVERALL REVENUE GROWTH SINCE

2014

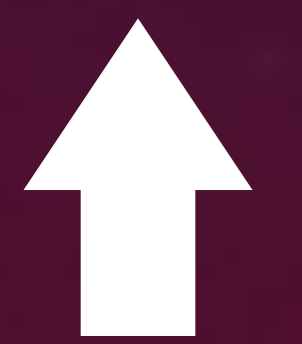


HOME

+

ENTERPRISE

WIRELESS



7%

2018



P62.5B

ENTERPRISE

↑ 10%

HOME

↑ 10%

CONSOLIDATED EBITDA

P69.2B

EBITDA MARGIN

44%

TELCO CORE INCOME

↑2% | P24.0B

DIVIDENDS

P72 PER SHARE (60% OF CORE INCOME)

60%

OF 2018 SERVICE REVENUES

DATA AND
BROADBAND
SERVICES

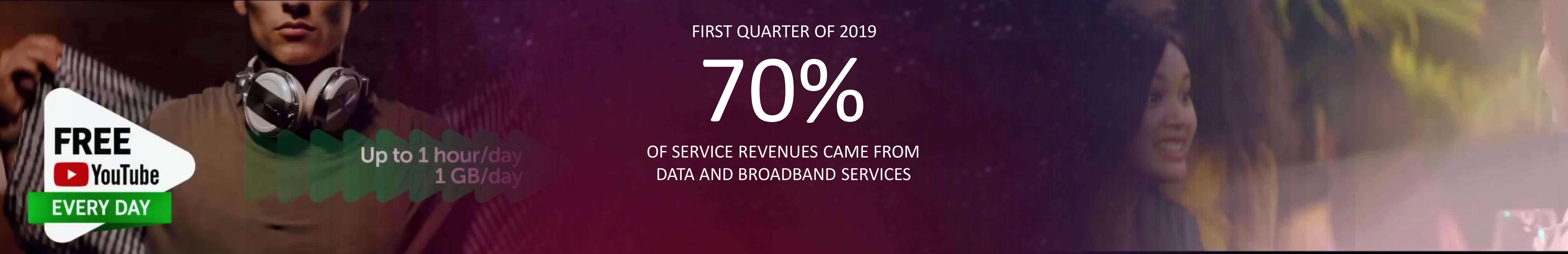
INTERNATIONAL

THE RATE OF DECLINE IS
ITSELF DECLINING

INTERNATIONAL REVENUES
ARE NO LONGER A MAJOR
FACTOR IN OUR BUSINESS

MODEST GROWTH IN THE
4TH QUARTER OF 2019

2019 FIRST QUARTER RESULTS



FIRST QUARTER OF 2019

70%

OF SERVICE REVENUES CAME FROM
DATA AND BROADBAND SERVICES

FREE
 **YouTube**

EVERY DAY

Up to 1 hour/day
1 GB/day

**ENTERPRISE REVENUES
HAVE ALSO GROWN**

TELCO CORE INCOME

P26B

2019 VS P24.2B (2018)

OOKLA[®]

OPENSIGNAL

TUTELA



NATIONAL
FIXED INTERNET WINNER

The Philippines'
FASTEST
Fixed Internet
awarded by Ookla®.

Based on Speedtest® by Ookla®, trusted
worldwide for accurate performance.



NATIONAL
MOBILE INTERNET WINNER

The Philippines'
FASTEST
Mobile Internet
awarded by Ookla®.

Based on Speedtest® by Ookla®, trusted
worldwide for accurate performance.

2018 CAPEX

P58.5B

2019 CAPEX

P78.4B

LEVEL UP

WE MUST SHOW DOUBLE DIGIT GROWTH IN WIRELESS SALES

ENTERPRISE TO CONTINUE TO RISE

CHALLENGES CONFRONTING HOME MUST BE ADDRESSED QUICKLY

INTERNATIONAL REVENUES TO PLATEAU LATER THIS YEAR

A wide-angle photograph of a large crowd at a concert. The scene is filled with energy as numerous people have their hands raised in the air, some making rock-on gestures. The background is dominated by bright, hazy stage lights that create a soft, atmospheric glow. The overall color palette is a mix of warm, reddish-pink tones on the left and cooler, blueish-purple tones on the right, with the central text in a dark purple hue. The silhouettes of the crowd members are dark against the bright background, emphasizing the collective movement and excitement of the event.

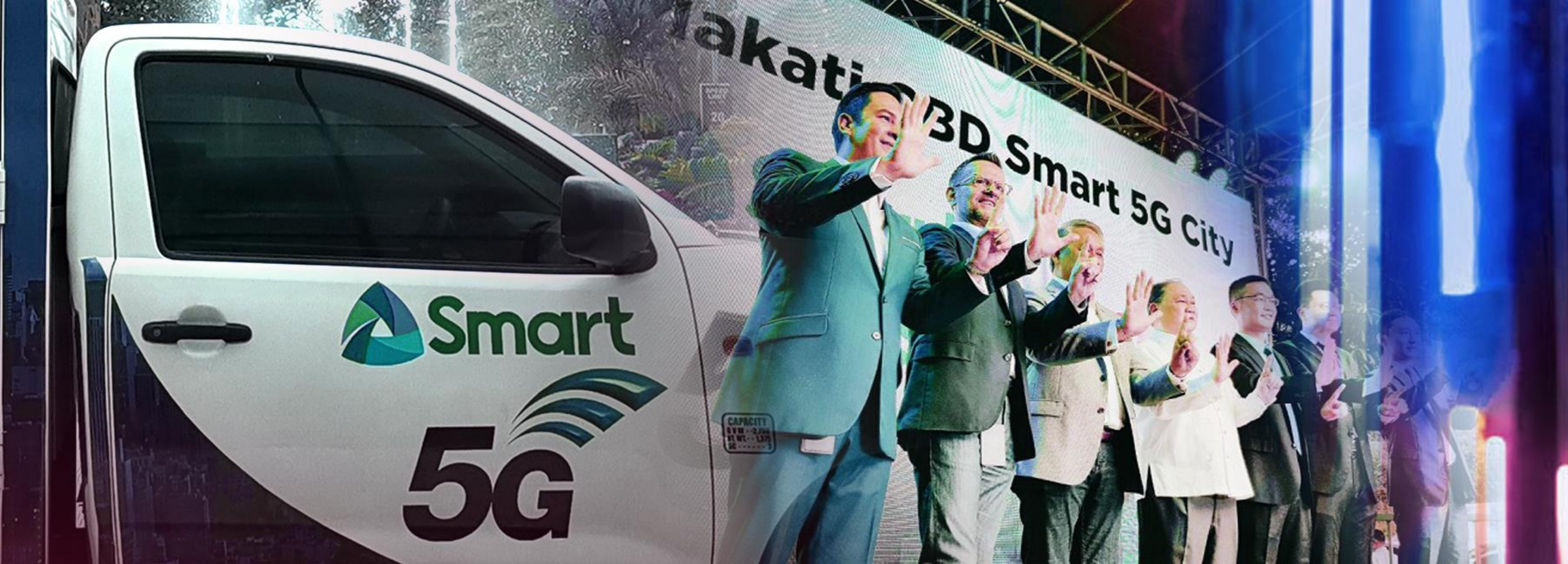
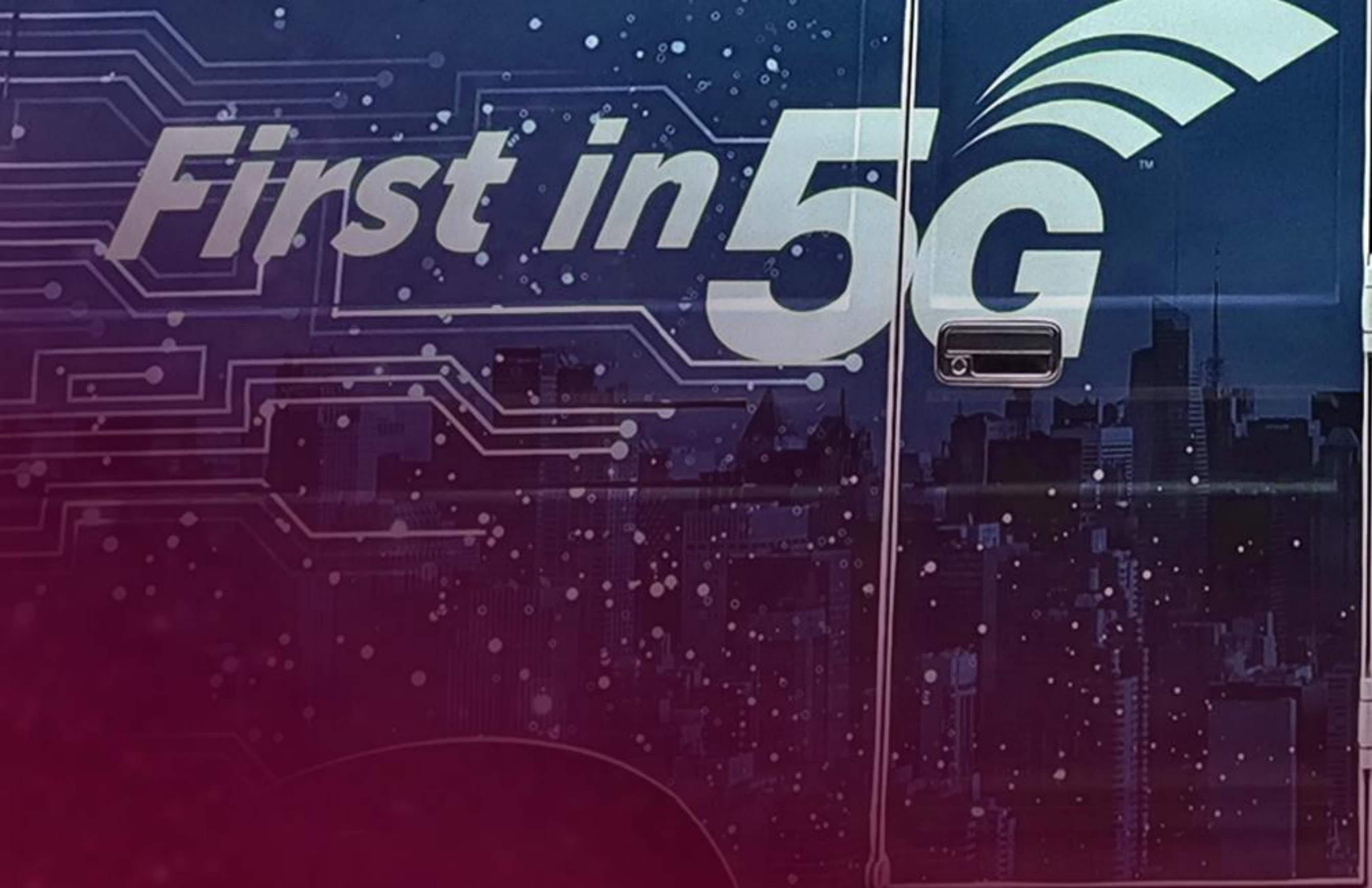
LET'S GET LIT!

A panoramic view of a city at night, featuring several tall buildings with lit windows and balconies. The sky is dark, and the city lights create a vibrant atmosphere. The text 'NETWORK INVESTMENTS' is overlaid on the left side, and 'DIGITAL TRANSFORMATION' is overlaid on the right side.

NETWORK
INVESTMENTS

DIGITAL TRANSFORMATION





“THOSE WHO HAVE KNOWLEDGE, DON’T PREDICT.
THOSE WHO PREDICT, DON’T HAVE KNOWLEDGE.”

- LAO TSU



THE DIGITAL WORLD
SHOULD NOT BE FEARED

A WHOLE
NEW WORLD





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